Faculty: Economics and administrative sciences

Department: Business Administration Academic year: 2024-2025 Program: Masters (MBA)

Semester: 1 st Semester



Course Plan

First: Course Information

Course No.:	<i>Course Title:</i> Entrepreneurship and innovation		Credit Hours:3		Theoretical:X	Practical:
Prerequisite No. an	Section	No.:	Lectu	re Time: 4:30-7:3	0 pm	
Level in JNQF						
Type Of Course:	 Obligatory University Requirement Obligatory Faculty Requirement Obligatory Specialization Requirement Requirement Ancillary course 			 Elective University Requirement Elective Faculty Requirement Elective Specialization 		
Type of Learning:	 Face-to-Face Learning Blended Learning (2 Face-to-Face + 1 Asynchronous) Online Learning (2 Synchronous + 1 Asynchronous) 					

Second: Instructor's Information

Course Coordinator:							
Name:		Academic Rank:					
Office Number:		Extension Number:	Email:				
Course Instructor	:						
Name:		Academic Rank:					
Office Number:		Extension Number:	Email:				
Office Hours:	Sunday Monda	y Tuesday Wednesday	, Thursday				

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Third: Course Description

This course provides a thoughtful, practical guide to the process of successfully launching and growing an entrepreneurial firm. To do this, the module provides students with a thorough analysis of the entrepreneurial process.

Fourth: Course objectives

1. Identify, describe, and discuss the nature, process, effects, and myths of entrepreneurship. And to identify and discuss the characteristics of successful entrepreneurs and reasons why they become entrepreneurs

2.Identify, describe and discuss the different steps and tasks of the entrepreneurial process (i.e. recognizing opportunities and idea generation; feasibility analysis, developing business models, industry and competitor analysis, writing a business plan, building a new venture team and getting financing/funding for the new business) and all concepts and topics related to these steps/tasks.

3.Apply learned content to perform any of the various steps/tasks related to the entrepreneurial process and the launch of a successful new business.



Fifth: Learning Outcomes

Level descriptor according to (JNQF)	CILOs Code	<i>CILOs</i> If any CLO will not be assessed in the course, mark NA.	Associated PILOs Code Choose one PILO for each CILO*	Assessment method Choose at least two methods
	K1	Specialized knowledge on the frontiers of the latest scientific findings in the field entrepreneurship	PK1	Formative
Knowledge	К3	Sufficient knowledge of innovation strategies	РКЗ	Formative
Knowledge S2		Ability to innovate new skills, tools and procedures at a high level including emerging new technological skills	PS2	Formative
	\$3	Ability to integrate knowledge from different areas of entrepreneurship	PS3	Formative
	C1	Dealing with complexity in entrepreneurship issues, managing them, and taking the initiative to solve them and Formulating provisions and transferring good practices	PC1	Collective
Competencies C2		Managing ambiguous contexts that require a new strategic approach in entrepreneurship	PC2	Collective
	C3	Take responsibility for the team's work	PC4	Collective
	C4	Contribute to professional knowledge	PC5	Collective



C5 Ability to review team performance	PC6	Collective
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*CILOs: Course Intended Learning Outcomes; PILOs: Program Intended Learning Outcomes; For each CILO, the PILO could be the same or different.



Sixth: Learning Resources

Main Reference:	Entrepreneurship: Successfully Launching New Ventures						
Author: Bruce Barring	ringer, R Ireland Issue No.: 6th Edition Print: Publication Year: 2018						
Additional Sources &Websites:• Summerizes prepared by the instructor • E-learninig system							
Teaching Type:	Classroom	Laboratory	Worksho	op 🖿 MS Teams 💻 Moodle			

Seventh: Course Structure

Lecture Date	Course Intended Teaching Outcomes (CILOs)	Topics	Teaching Procedures*	Teaching Methods**	References***
18Oct	K1	Introduction to	Online		
	S2,S3	Entrepreneurship	Learning (2		
	C1		+Synchronous 1	Lecture	Formative
			Asynchronous)		
25Oct	K1	Recognizing	Online	Lecture	
	S2, S3	Opportunities and	Learning (2		
	C1	Generating Ideas	+Synchronous 1		Formative
			Asynchronous)		
1Nov	K1	Feasibility	Online	Lecture	
	S2, S3	Analysis	Learning (2		Formative
			+Synchronous		
			1		
			Asynchronous)		
8Nov		Developing an	Online	Lecture	
	S2,S3	Effective Business	Learning (2		
	C1	Model	+Synchronous		Formative
			1		
			Asynchronous)		
15Nov	GA G2	Industry and	Online	Lecture	C. II. d
	S2,S3	Competitor	Learning (2		Collective
	C4	Analysis	+Synchronous 1		
			Asynchronous)		



22Nov	K2	Industry and	Online	Lecture	
	S3	Competitor	Learning (2		Collective
	C1	Analysis	+Synchronous		
			1		
			Asynchronous)		
29Nov	K1	Writing a	Online	Lecture	
	S2, S3	Business Plan	Learning (2		Collective
			+Synchronous		
			1		
			Asynchronous)		
6Dec		Writing a		Lecture	
		Business Plan	Face to Face		Collective
100		Duilding a Navy	Outing	Tastas	
13Dec	60.60	Building a New- Venture Team	Online	Lecture	
	S2,S3	venture realin	Learning (2		F
	C4		+Synchronous		Formative
			1 A awa alamamana)		
10D	U O	Catting Figure 1	Asynchronous)	Loctor	
20Dec	K2 S3	Getting Financing	Online	Lecture	
		or Funding	Learning (2		F (*
	C1		+Synchronous		Formative
			I Asynchronous)		
27 Dee	K1	Getting Financing	Online	Lecture	
27Dec	C1,C6	or Funding	Learning (2	Lecture	Formative
	01,00	or Funding	+Synchronous		ronnauve
			+Synchronous		
			Asynchronous)		
3Jan	K1	Opportunities and	Online	Lecture	
	S1,S2	Challenges of the	Learning (2		
	<i>)</i>	Sharing Economy	+Synchronous		Formative
		for Entrepreneurs	1		
		I	Asynchronous)		
10Jan	K3	Opportunities and	Online	Lecture	
	S1	Challenges of the	Learning (2		Collective
	C3	Sharing Economy	+Synchronous		
		for Entrepreneurs	1		
		L L	Asynchronous)		
17Jan	S2,S3	Revision	Online	Lecture	
	C1, C5		Learning (2		Collective
			+Synchronous		
			1		
			Asynchronous)		
24Jan		Final Exam	Face to Face	Lecture	
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*Teaching procedures: (Face-to-Face, synchronous, asynchronous). *** Reference: (Pages of the book, recorded lecture, video....)

** Teaching methods: (Lecture, video....).



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Eighth: Assessment Methods

Methods	Online Learning	Blended Learning	Face-To- Face										
		0	Learning	К1	К3	S2	S 3	C1	C2	С3	C4	C5	C6
Mid-term Exam			30	12	2	2	2	2	2	2	2	2	2
Assignments			15	-	-	-	3	2	2	2	2	2	2
Quizzes			4	-	-	-	2	2	-	-	-	-	-
Participation			4	2	2	-	-		-	-	-	-	-
Group presentation			7	-	-	-	2	-	3	-	2	-	-
Final Exam			40	15	3	3	3	3	3	3	3	2	2
Total out of 100			100	36 17		36 17 47							



Ninth: Course Policies

- All course policies are applied on all teaching patterns (online, blended, and face-to-face Learning) as follows:
 - a. Punctuality.
 - b. Participation and interaction.
 - c. Attendance and exams.
- Academic integrity: (cheating and plagiarism are prohibited).

Approval	Name	Date	Signature
Head of Department	Dr. Adulrahman Alkarbsheh	1-11-2024	
Faculty Dean	Prof. Tareq Mbaideen	1-11-2024	anip

