## Faculty: Economics and administrative sciences

Department: Business Administration Academic year: 2024-2025 Program: Masters (MBA)

Semester: 1 st Semester



# **Course Plan**

## **First: Course Information**

| Course No.:         | <i>Course Title:</i><br>Entrepreneurship and<br>innovation   |      | Credit Hours:3 |  | Theoretical:X | Practical: |
|---------------------|--|------|----------------|--|---------------|------------|
| Prerequisite No. an | Section  | No.: | Lectu          | re Time: 4:30-7:3  | 0 pm          |            |
| Level in JNQF       |  |      |                |  |               |            |
| Type Of Course:     | <ul> <li>Obligatory University Requirement</li> <li>Obligatory Faculty Requirement</li> <li>Obligatory Specialization Requirement<br/>Requirement</li> <li>Ancillary course</li> </ul> |      |                | <ul> <li>Elective University Requirement</li> <li>Elective Faculty Requirement</li> <li>Elective Specialization</li> </ul> |               |            |
| Type of Learning:   | <ul> <li>Face-to-Face Learning</li> <li>Blended Learning (2 Face-to-Face + 1 Asynchronous)</li> <li>Online Learning (2 Synchronous + 1 Asynchronous)</li> </ul>                        |      |                |  |               |            |

## **Second: Instructor's Information**

| Course Coordinator: |              |                     |            |  |  |  |  |
|---------------------|--------------|---------------------|------------|--|--|--|--|
| Name:               |              | Academic Rank:      |            |  |  |  |  |
| Office Number:      |              | Extension Number:   | Email:     |  |  |  |  |
| Course Instructor   | :            |                     |            |  |  |  |  |
| Name:               |              | Academic Rank:      |            |  |  |  |  |
| Office Number:      |              | Extension Number:   | Email:     |  |  |  |  |
| Office Hours:       | Sunday Monda | y Tuesday Wednesday | , Thursday |  |  |  |  |

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#### **Third: Course Description**

This course provides a thoughtful, practical guide to the process of successfully launching and growing an entrepreneurial firm. To do this, the module provides students with a thorough analysis of the entrepreneurial process.

#### **Fourth: Course objectives**

1. Identify, describe, and discuss the nature, process, effects, and myths of entrepreneurship. And to identify and discuss the characteristics of successful entrepreneurs and reasons why they become entrepreneurs

2.Identify, describe and discuss the different steps and tasks of the entrepreneurial process (i.e. recognizing opportunities and idea generation; feasibility analysis, developing business models, industry and competitor analysis, writing a business plan, building a new venture team and getting financing/funding for the new business) and all concepts and topics related to these steps/tasks.

3.Apply learned content to perform any of the various steps/tasks related to the entrepreneurial process and the launch of a successful new business.



# Fifth: Learning Outcomes

| Level descriptor<br>according to (JNQF) | CILOs Code | <i>CILOs</i><br>If any CLO will not be assessed in the course,<br>mark NA.   | Associated PILOs Code<br>Choose one PILO for each CILO* | <b>Assessment method</b><br>Choose at least two methods |
|---|------------|--|---|---|
|   | K1         | Specialized knowledge on the frontiers of the<br>latest scientific findings in the field<br>entrepreneurship   | PK1   | Formative   |
| Knowledge                               | К3         | Sufficient knowledge of innovation strategies  | РКЗ   | Formative   |
| Knowledge S2                            |            | Ability to innovate new skills, tools and<br>procedures at a high level including emerging<br>new technological skills   | PS2   | Formative   |
|   | \$3        | Ability to integrate knowledge from different areas of entrepreneurship  | PS3   | Formative   |
|   | C1         | Dealing with complexity in entrepreneurship<br>issues, managing them, and taking the<br>initiative to solve them and Formulating<br>provisions and transferring good practices | PC1   | Collective  |
| Competencies C2                         |            | Managing ambiguous contexts that require a new strategic approach in entrepreneurship  | PC2   | Collective  |
|   | C3         | Take responsibility for the team's work  | PC4   | Collective  |
|   | C4         | Contribute to professional knowledge   | PC5   | Collective  |



| C5 Ability to review team performance | PC6 | Collective |
|---------------------------------------|-----|------------|
|---------------------------------------|-----|------------|

\*CILOs: Course Intended Learning Outcomes; PILOs: Program Intended Learning Outcomes; For each CILO, the PILO could be the same or different.



# Sixth: Learning Resources

| Main Reference:   | Entrepreneurship: Successfully Launching New Ventures                     |            |         |                        |  |  |  |
|---|---|------------|---------|------------------------|--|--|--|
| Author: Bruce Barring   | ringer, R Ireland Issue No.: 6th<br>Edition Print: Publication Year: 2018 |            |         |                        |  |  |  |
| Additional Sources<br>&Websites:• Summerizes prepared by the instructor<br>• E-learninig system |   |            |         |                        |  |  |  |
| Teaching Type:  | Classroom   | Laboratory | Worksho | op 🖿 MS Teams 💻 Moodle |  |  |  |

## **Seventh: Course Structure**

| Lecture Date | Course<br>Intended<br>Teaching<br>Outcomes<br>(CILOs) | Topics             | Teaching<br>Procedures* | Teaching<br>Methods** | References*** |
|--------------|---|--------------------|-------------------------|-----------------------|---------------|
| 18Oct        | K1  | Introduction to    | Online                  |                       |               |
|              | <b>S2,S3</b>  | Entrepreneurship   | Learning (2             |                       |               |
|              | C1  |                    | +Synchronous<br>1       | Lecture               | Formative     |
|              |   |                    | Asynchronous)           |                       |               |
| 25Oct        | K1  | Recognizing        | Online                  | Lecture               |               |
|              | <b>S2, S3</b>   | Opportunities and  | Learning (2             |                       |               |
|              | C1  | Generating Ideas   | +Synchronous<br>1       |                       | Formative     |
|              |   |                    | Asynchronous)           |                       |               |
| 1Nov         | K1  | Feasibility        | Online                  | Lecture               |               |
|              | <b>S2, S3</b>   | Analysis           | Learning (2             |                       | Formative     |
|              |   |                    | +Synchronous            |                       |               |
|              |   |                    | 1                       |                       |               |
|              |   |                    | Asynchronous)           |                       |               |
| 8Nov         |   | Developing an      | Online                  | Lecture               |               |
|              | S2,S3   | Effective Business | Learning (2             |                       |               |
|              | C1  | Model              | +Synchronous            |                       | Formative     |
|              |   |                    | 1                       |                       |               |
|              |   |                    | Asynchronous)           |                       |               |
| 15Nov        | GA G2   | Industry and       | Online                  | Lecture               | C. II. d      |
|              | S2,S3   | Competitor         | Learning (2             |                       | Collective    |
|              | C4  | Analysis           | +Synchronous<br>1       |                       |               |
|              |   |                    | Asynchronous)           |                       |               |



| 22Nov         | K2           | Industry and                    | Online                | Lecture |             |
|---------------|--------------|---------------------------------|-----------------------|---------|-------------|
|               | <b>S3</b>    | Competitor                      | Learning (2           |         | Collective  |
|               | C1           | Analysis                        | +Synchronous          |         |             |
|               |              |                                 | 1                     |         |             |
|               |              |                                 | Asynchronous)         |         |             |
| 29Nov         | K1           | Writing a                       | Online                | Lecture |             |
|               | S2, S3       | <b>Business Plan</b>            | Learning (2           |         | Collective  |
|               |              |                                 | +Synchronous          |         |             |
|               |              |                                 | 1                     |         |             |
|               |              |                                 | Asynchronous)         |         |             |
| 6Dec          |              | Writing a                       |                       | Lecture |             |
|               |              | Business Plan                   | Face to Face          |         | Collective  |
| 100           |              | Duilding a Navy                 | Outing                | Tastas  |             |
| 13Dec         | 60.60        | Building a New-<br>Venture Team | Online                | Lecture |             |
|               | S2,S3        | venture realin                  | Learning (2           |         | <b>F</b>    |
|               | C4           |                                 | +Synchronous          |         | Formative   |
|               |              |                                 | 1<br>A awa alamamana) |         |             |
| <b>10D</b>    | U O          | Catting Figure 1                | Asynchronous)         | Loctor  |             |
| 20Dec         | K2<br>S3     | Getting Financing               | Online                | Lecture |             |
|               |              | or Funding                      | Learning (2           |         | <b>F</b> (* |
|               | C1           |                                 | +Synchronous          |         | Formative   |
|               |              |                                 | I<br>Asynchronous)    |         |             |
| <b>27</b> Dee | K1           | Getting Financing               | Online                | Lecture |             |
| 27Dec         | C1,C6        | or Funding                      | Learning (2           | Lecture | Formative   |
|               | 01,00        | or Funding                      | +Synchronous          |         | ronnauve    |
|               |              |                                 | +Synchronous          |         |             |
|               |              |                                 | Asynchronous)         |         |             |
| 3Jan          | K1           | Opportunities and               | Online                | Lecture |             |
|               | <b>S1,S2</b> | Challenges of the               | Learning (2           |         |             |
|               | <i>)</i>     | Sharing Economy                 | +Synchronous          |         | Formative   |
|               |              | for Entrepreneurs               | 1                     |         |             |
|               |              | I                               | Asynchronous)         |         |             |
| 10Jan         | K3           | Opportunities and               | Online                | Lecture |             |
|               | <b>S1</b>    | Challenges of the               | Learning (2           |         | Collective  |
|               | C3           | Sharing Economy                 | +Synchronous          |         |             |
|               |              | for Entrepreneurs               | 1                     |         |             |
|               |              | L L                             | Asynchronous)         |         |             |
| 17Jan         | S2,S3        | Revision                        | Online                | Lecture |             |
|               | C1, C5       |                                 | Learning (2           |         | Collective  |
|               |              |                                 | +Synchronous          |         |             |
|               |              |                                 | 1                     |         |             |
|               |              |                                 | Asynchronous)         |         |             |
| 24Jan         |              | <b>Final Exam</b>               | Face to Face          | Lecture |             |
| =             |              |                                 |                       |         |             |



\*Teaching procedures: (Face-to-Face, synchronous, asynchronous). \*\*\* Reference: (Pages of the book, recorded lecture, video....)

\*\* Teaching methods: (Lecture, video....).



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## **Eighth: Assessment Methods**

| Methods               | Online<br>Learning | Blended<br>Learning | Face-To-<br>Face |       |    |          |            |    |    |    |    |    |    |
|-----------------------|--------------------|---------------------|------------------|-------|----|----------|------------|----|----|----|----|----|----|
|                       |                    | 0                   | Learning         | К1    | К3 | S2       | <b>S</b> 3 | C1 | C2 | С3 | C4 | C5 | C6 |
| Mid-term<br>Exam      |                    |                     | 30               | 12    | 2  | 2        | 2          | 2  | 2  | 2  | 2  | 2  | 2  |
| Assignments           |                    |                     | 15               | -     | -  | -        | 3          | 2  | 2  | 2  | 2  | 2  | 2  |
| Quizzes               |                    |                     | 4                | -     | -  | -        | 2          | 2  | -  | -  | -  | -  | -  |
| Participation         |                    |                     | 4                | 2     | 2  | -        | -          |    | -  | -  | -  | -  | -  |
| Group<br>presentation |                    |                     | 7                | -     | -  | -        | 2          | -  | 3  | -  | 2  | -  | -  |
| Final Exam            |                    |                     | 40               | 15    | 3  | 3        | 3          | 3  | 3  | 3  | 3  | 2  | 2  |
| Total out of<br>100   |                    |                     | 100              | 36 17 |    | 36 17 47 |            |    |    |    |    |    |    |



### **Ninth: Course Policies**

- All course policies are applied on all teaching patterns (online, blended, and face-to-face Learning) as follows:
  - a. Punctuality.
  - b. Participation and interaction.
  - c. Attendance and exams.
- Academic integrity: (cheating and plagiarism are prohibited).

| Approval              | Name                         | Date      | Signature |
|-----------------------|------------------------------|-----------|-----------|
| Head of<br>Department | Dr. Adulrahman<br>Alkarbsheh | 1-11-2024 |           |
| Faculty Dean          | Prof. Tareq<br>Mbaideen      | 1-11-2024 | anip      |

